



ALTRUIS RETROPAY™

Turn unpaid self-pay encounters into paid medical claims.

A surprising percentage of your self-pay and “charity” patients often become eligible for Medicaid long after their initial visit. This is crucial because coverage can go back not only to the date of application, but months prior to the application date—for the full length of the timely filing period.

Altruis has the ability to analyze all of your self-pay encounters on a daily basis to identify when a patient has been qualified to receive coverage by Medicaid or an MCO. We then bill the encounters and collect every dollar for this previously uncompensated care.

REAL-WORLD RESULTS:

A leading group of FQHCs implemented RetroPay in October of 2016. In the six months following go-live, RetroPay captured \$750K in retroactive Medicaid reimbursement, and \$145K in additional incremental MCO reimbursement for patients identified through RetroPay—\$895K in revenue that otherwise would have been written off.

In month 6, baseline monthly Medicaid revenue was up 78% compared to year-over-year average—\$650K vs. \$350K.

RetroPay requires no set-up or integration fees, and no software installation, making implementation fast, easy, and cost-effective.

BENEFITS:

- Fast results – see gains in less than 30 days
- Automated process searches new encounters daily
- 100% contingency – we only get paid when you get paid
- Initial investment is 1 hour of your time
- Better patient experience and results compared to traditional collection methods.



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